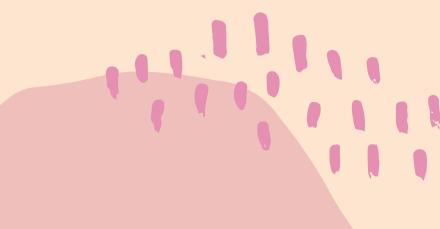


kiriana.welsh-phillips@vuw.ac.nz marketingatvic.rocketspark.co.nz





# Assignment 2 is currently being marked

You should get them back at least one week before Assignment 3 is due

## Todays Tutorial

- Assignment 3 Brief
- Google Analytics
- Flint
- Things to consider

## Assignment 3

- Due 20th of October 2023
- Worth 40% (5% from SEMRush Modules)
- Word Count: 1800 2200
- Do not spend money on this assignment

# Web Design is worth 30%

- 7 Principles
- Visual Hierarchies
- Most
   Important
   stuff at the
   top of the
   page
- Less writing

	WEBSITE DESIGN (30%)					-		
	Pages required included & extra features	10	9	8	7	6	5	1-4
	Quality of pages (information, consistency, integration,	10	9	8	7	6	5	1-4
	seamless transition)							
Products/services visible and easily accessible (execution			9	8	7	6	5	1-4
	quality, seamless, consistent, integrated). Product image is							
	relevant.							

#### You must include:

- a minimum of four pages; (but could you include more?)
  - Home Page
  - About Us
  - Services/Products/Shop
  - Contact Us
- a minimum of two products

## Self-Reflection is worth 40%

MARK 202: Consumer Behaviour

How does your design influence your target
market

SELF-REFLECTION (40%)							
Website design (critical, reflective, process based, insightful,	10	9	8	7	6	5	1-4
future improvements)							
SEO (consistent keywords, process, justified)	10	9	8	7	6	5	1-4
online shop & social media (critical, reflective, process	10	9	8	7	6	5	1-4
based, justified, insightful, future improvements)							
Use of social media (critical, reflective, process based,	10	9	8	7	6	5	1-4
justified, insightful, future improvements)							

Why did you choose the social media to use?

SEMrush 

How does your target market use this platform?

This is the biggest section in terms of marks

Think out side the box

### Self-Reflection is worth 40%

### Some suggestions (add more)

- What steps did you take?
- What new information did you use from Assignment 2?
- What were positive and/or negative learning experiences you had with Google Analytics and Flint?
- What did you find challenging?
- What would you do differently the next time you work on a similar project?

# Google Analytics and Marketing Plan is worth 20%

GOOGLE ANALYTICS & MARKETING PLAN (20%)								
Google analytics report (metrics explained, in-depth		9	8	7	6	5	1-4	
analysis, relevant, insightful)								
Marketing plan (related to self-reflection and findings)	10	9	8	7	6	5	1-4	

Original marketing plan is **NOT** included in word count, only your adjustments

What do your engagement analytics show about your current strategy

## SEMRush Modules are worth 5%

- Complete the four educational modules of SEMrush for **Digital Marketing: Hands-on Experience** 
  - o SEO
  - Content Marketing
  - Social Media Marketing
  - Marketing Analytics)
- Then, complete the certification test and place the certificate in the appendix of this assignment.
- You will get awarded 5% for this evidence of completion
  - Can be a screenshot of failed exam attempt

## Google Analytics

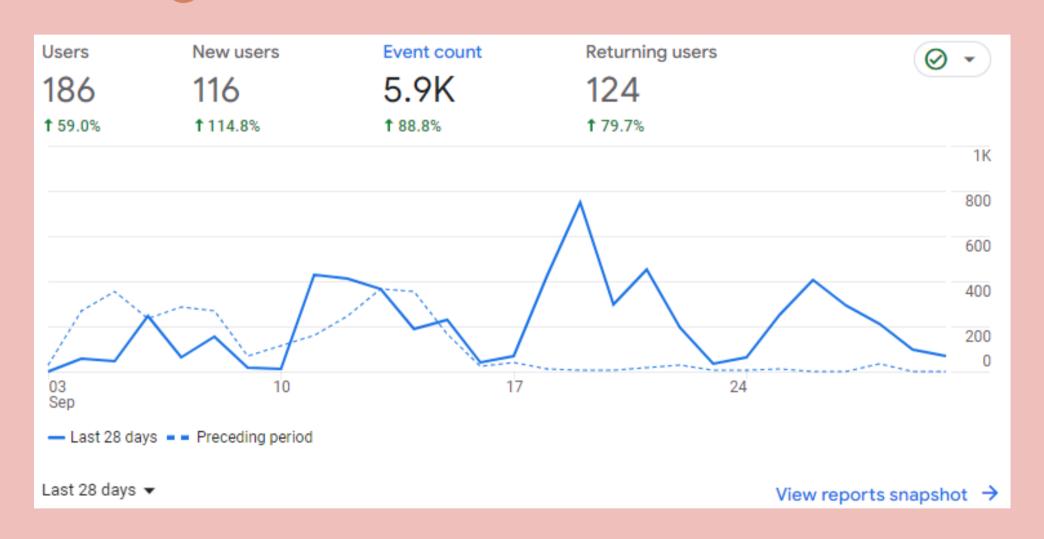
- 1. Account Creation
  - a. Account Name (your business name)
- 2. Property Creation
  - a. Property Name (can be business name again)
  - b. Time Zone = NZ and NZT
  - c.Currency = \$NZD
  - d. Show advanced options
  - e. Enter the Rocketspark URL here
- 3. Business Details
- 4. Copy Measurement ID



# Connecting Google Analytics to Rocketspark

Dashboard > Get Found (SEO) > Google Tracking Code > Analytics > Paste Measurement ID Code in box and save

## Google Analytics Metrics



This is what your Google Analytics home screen will look like when your website collects data, this data has been collected from marketingatvic.rocketspark.co.nz

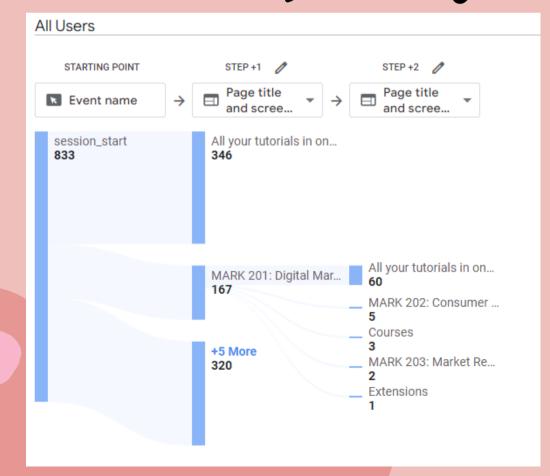


## Google Analytics Metrics

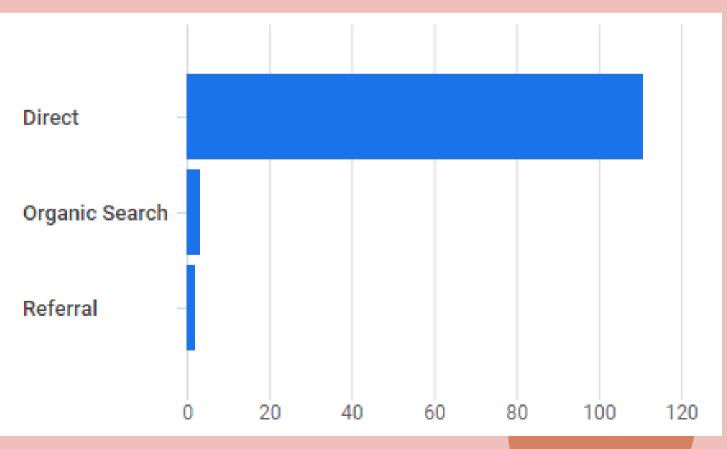
### **Standard Metrics**

↓ Users	New users	Engaged sessions	Engagement rate	Engaged sessions per user	Average engagement time	Event count  All events ▼	Conversions  All events ▼	Total revenue	
<b>186</b> 100% of total	<b>116</b> 100% of total	<b>506</b> 100% of total	60.6% Avg 0%	<b>2.72</b> Avg 0%	1m 40s Avg 0%	<b>5,872</b> 100% of total	0.00	\$0.00	

### Customer Journeys



### Where users come from



## Google Analytics Metrics

What to write about?

Up to you what metrics you want to discuss: just justify it

- Where is your traffic coming from? Desktop or Mobile Phone?
- Which country is your traffic coming from?
- Number of visitors different pages on your website had? What does this show?
- Bounce rate: The percentage of visitors who leave a site after viewing only one page, without clicking on the other pages. High bounce rate usually indicates your website is not relevant to viewers.

In most cases: high bounce rate means is undesirable, average bounce rate is around 26-40%. High bounce rate can indicate your website is not engaging or relevant to visitors.

## Google Analytics

### If you get no analytics or engagement

- Explain which metrics you would have selected
- What levels would have been satisfactory if this was a real website

Ask friends, family and classmates to look through your website



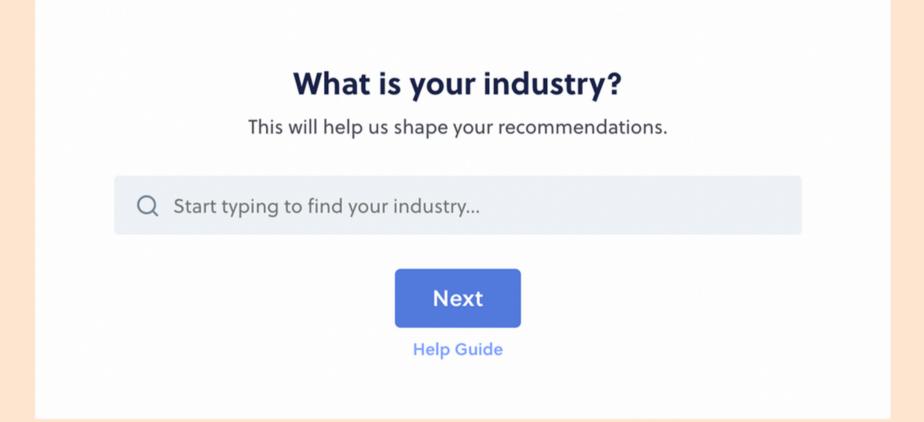








You will need to watch a short video to move on

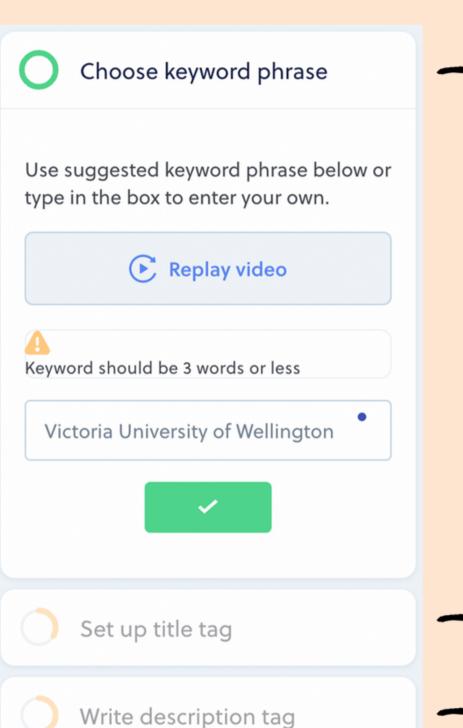


Manage Pages

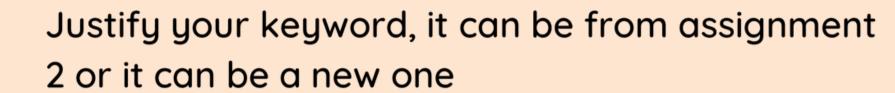
If you can't find your industry select 'other'

**Use Flint anyway** 

# Using Flint



Add keywords to page



Keep in mind you will need to use this keyword at least 3 times on the page for Flint to work.

## The title tag is 'Strictly Savvy | Virtual Assistants for Busy People'



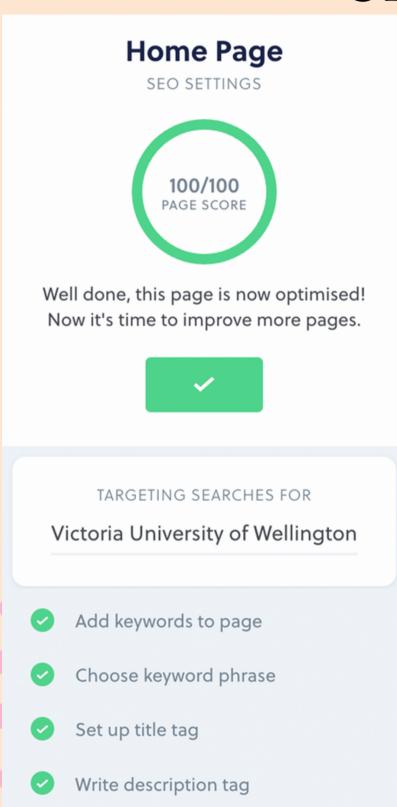
Strictly Savvy
https://www.strictlysavvy.co.nz

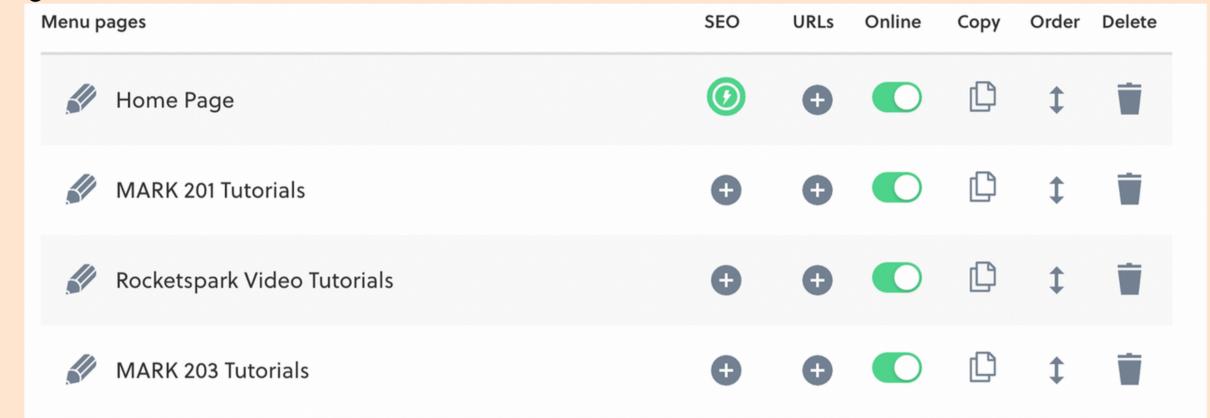
#### Strictly Savvy | Virtual Assistants for Busy People

04 934 5668 assist@strictlysavvy.co.nz A powerhouse team of smart, get-it-done, no drama VAs | Virtual Assistant NZ | Admin | Bookkeeping | Graphic Design.

The description tag is the black paragraph of writing underneath

Using Flint Once you're done it should look like this





You will need to do this for as many pages as possible

It might not be possible to mention the same keyword 3 times on some pages (contact us)

Remember you can include other keywords on your webpages but they can not be used through Flint, this is important if you were to do paid advertising, it makes your page relevant

## Social Media

- You need to connect at least one social media account to Rocketspark (must be justified)
- Social Media Account needs to have at least 1 post (also justified)
- Use keywords in your social media post as well

## E-Commerce

- Your website needs to have **at least two** products or services available through the e-commerce platform
- There **must be at least one** product or service available on the home page
- Must include
  - Image
  - Description
  - o Price

## E-Commerce

Dashboard

My Forms

Social Media

Get Found (SEO)

**Email Marketing** 

Blog

Store

Manage Pages

#### Complete the following steps to go live with your store

- Add your first product or bulk import from a CSV file
- Set up a store currency & description
- At least one <u>shipping country</u> must be added.
- Edit and approve your store's <u>Terms and Conditions</u>.
- Setup at least one <u>payment gateway</u>.
  - A price comparison label must be set.

Complete all of these to set up your store



#### Complete the following steps to go live with your store

- Add your first product or bulk import from a CSV file
- Set up a store currency & description
- At least one shipping country must be added.
- Edit and approve your store's <u>Terms and Conditions</u>.
- Setup at least one payment gateway.
- A price comparison label must be set.

#### At least 2 products/services Include

- Name
- Description
- Image
- Price

#### Take note:

Bank Deposit / Direct Credit 📵

Customers make manual payments.



SETUP SPEED/EASE ★★★★★ BUYER EXPERIENCE ★★★★

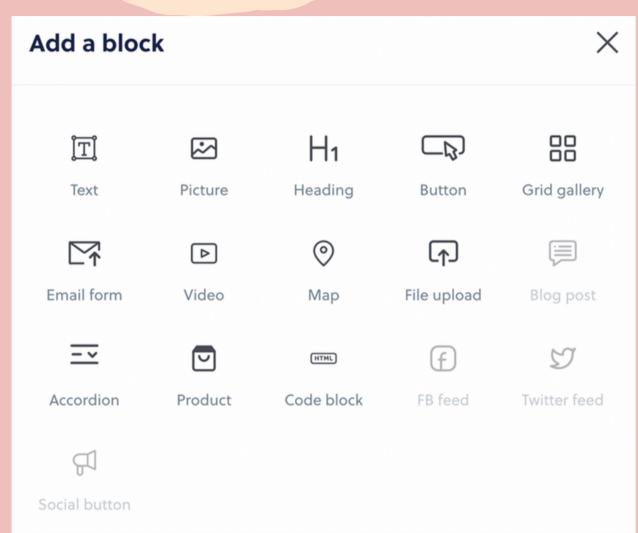
SUBSCRIPTIONS NO

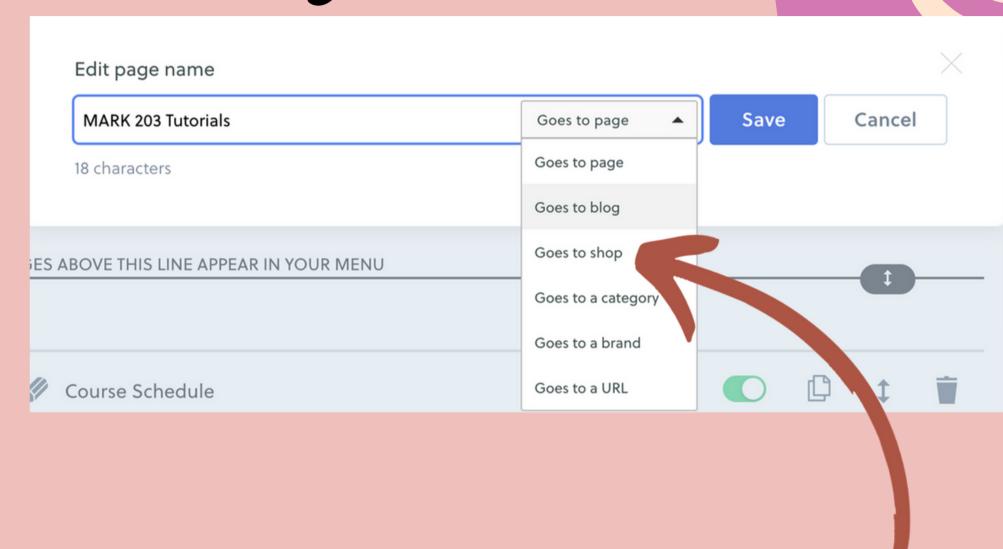
#### **Bank Number**

00-0000-000000-000

Or enter your BSB/SWIFT codes as needed to receive payment

# Adding Products to Website (two Ways)

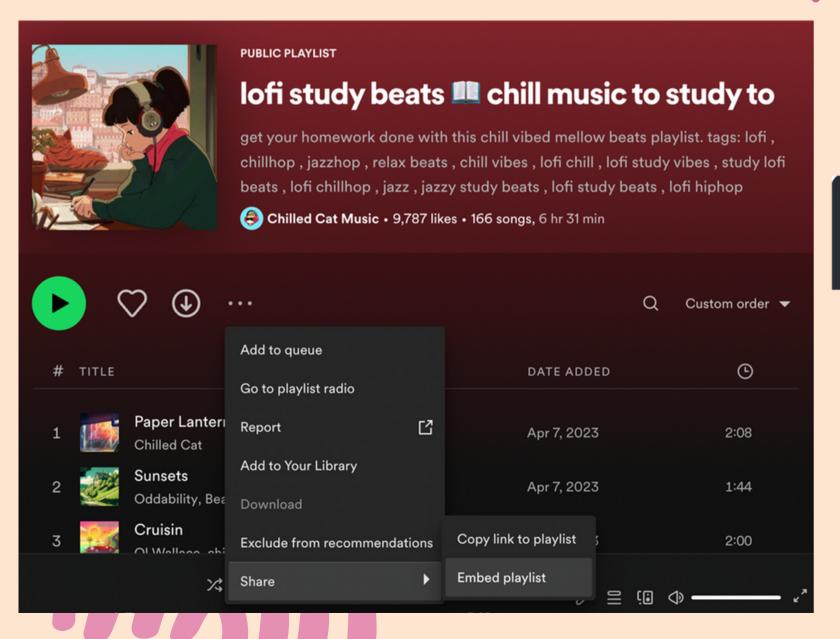




Add a product to an existing page (This is my preference as you have more freedom)

Chose a page for shop

# Extras! How to add Spotify to Rocketspark



Embed Playlist > Add Code Block (Rocketspark) > Paste Code

<iframe style="border-radius:12px" src="https://open.spotify.com/embed/playlist/1JLw7Y5YvlsA10XjaKHTxE?
utm\_source=generator&theme=0" width="100%" height="80" frameBorder="0" allowfullscreen="" allow="autoplay; clipboard-write; encrypted-media; fullscreen; picture-in-picture" loading="lazy"></iframe>

You can do this with anything that has an "embed" feature

# Extras! Third-Party Integration

Rocketspark has an HTML Block, your opportunities are endless.

Third-Party Integrations: You can look at integrating third party applications like hubspot scheduler, mailchimp and spotify, be creative, don't limit yourself to the brief.

Show us what you know, make this assignment your own.

Imagine that you are making this website for a client, do your best to impress them.

# thanks for Coming!

Any Questions: kiriana.welsh-phillips@vuw.ac.nz

Slides: marketingatvic.rocketspark.co.nz

